



2006 WFL Contractor Conference



Procurement Topics



- MATOC – Multiple Award Task Order Contract
- Releasing Information on Best Value
- Small Business Information
- Future Changes



- Synopsis
- Best Value
 - Tradeoff
 - Lowest price, technically acceptable



Multiple Award Task Order Contract

- Contractors compete for a contract, usually a best value type of evaluation
- Several contracts are awarded
- Each contractor then competes for a project (task order)
- Usually the low bid wins the task order
- All contractors will get some \$\$



Why MATOCs?

- If repeatedly doing best values and have a consistent program, do it once and have projects for 5 years
- We can now get input on design process from our contract holders
- If 8(a) can cut down on number of negotiations
- Saves Government time



Contractors are sent a Task Order Request for Proposal which looks like a regular project solicitation (Plans, Specifications, Physical data, Bid schedule, etc.) except the package ...

- only has a few FAR clauses and provisions
- may contain other Evaluation criteria (such as experience in stone masonry)



Contractors submit their proposal (usually similar to a regular bid - bid schedule, bid bonds, etc)

- Upon award, performance and payment bonds will have to be provided
- Award will be quicker as responsibility check greatly reduced and protest potential greatly reduced
- HUBZone factor doesn't apply to the task order awards



The rest of the Story ...

- All contractors get to bid on all task orders except
- when an emergency comes up
 - there is something unique or highly specialized about the work
 - we need to satisfy the minimum guarantee
 - there is an issue of economy or efficiency
 - if they fail to perform on a current or past task order



Questions on MATOC?



Releasing Information on Best Value Contracts



Pre award information that is releasable (It's only released to those that put in proposals):

- Reason you were excluded from the competitive range
- **If** the HUBZone evaluation factor was applied: Who the “apparent successful contractor” is
- In addition for a non-full and open solicitation (i.e. HUBZone, 8(a) or SDVOB set asides): Who the “apparent successful contractor” is



Post award information that is releasable to the public:

- Number of Proposals received
- Awardee information including prices
- In addition the general reasons for not being successful are releasable to those who put in a proposal



Questions on Best Value – Releasing of Information?



Small Business Information



- 8(a) Business Development Program
- Historically Underutilized Business Zone (HUBZone)
- Service Disabled Veteran Owned Business
- Small Disadvantaged Business



- **8(a) Program**

- Supports socially and economically disadvantaged small businesses
- Small Business Administration determines eligibility of firms
- Sole-source Negotiations
- \$3 million threshold



- **HUBZone Program** used to provide assistance for qualified small business concerns located in historically underutilized business zones
- Two ways we use it:
 - HUBZone Small Business Set-Asides – must expect two or more HUBZone bidders
 - HUBZone Price Evaluation Preference – only applies if low bidder is a LARGE business



- **Service-Disabled Veteran-Owned Small Businesses (SDVOB) set-asides**
- **Small Disadvantaged Business**
 - The price benefit of up to 10% is no longer in effect for civilian agencies – expired 12/9/04



- The Small Business Reauthorization Act of 2000
 - US District Court ruling (12/8/2005)
 - Act would allow Women-Owned Small Business (WOSB) Set-Asides
 - Limited to contracts not exceeding \$3 million for services (includes construction)
 - Act would require the small business concern be certified



- Electronic Plans are pending ...
 - We have issued some plans as a test basis on individual projects
 - Adobe .PDF appears to be the format
 - Links to the plans will be posted on the FedBizOpps site
- Physical Data is also coming electronically
 - Geotech Reports, cross-sections, earthwork data, etc.



- Synopsis will be posted later in the process
- Contractor Evaluation Process
- Changes to our WFLHD website



Western Federal Lands Highway Division

US Department of Transportation - Federal Highway Administration

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Friday, March 10

9:51 AM

Welcome to WFLHD

The Western Federal Lands Highway Division (WFLHD) operates as part of the Federal Lands Highway Program, serving the needs of Oregon, Washington, Idaho, Montana, Alaska, and Yellowstone and Grand Teton National Parks in Wyoming. WFLHD actively administers the surveying, designing and constructing of forest highway system roads, parkways and park roads, Indian reservation roads, defense access roads, and other Federal lands roads. WFLHD also provides training, technology, deployment, engineering services, and products to other customers.

[Learn more about WFLHD.](#)



WESTERN

CENTRAL

EASTERN

HQ

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- [Design Manual and Procedures](#)

News and Updates

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- [DOE's Weekly Petroleum Update](#)
- [Mount St. Helens Activity Updates](#)
- [Project Management Study, Final Report](#) (Acrobat, 631 KB)
- [New Pavement Roughness Specification](#) (Acrobat, 257 KB)
- [OR PFH 164-1\(1\), Sandlake-Galloway Construction Hours](#)
- [MT PFH 73-1\(5\), Pioneer Mountains Scenic Byway Project](#)
- [MT PFH 59-1\(1\), Beartooth Highway](#) (Up-to-date information on WFLHD and CFLHD Beartooth Highway projects or call 1-888-285-4636.)
- [FLH Program FY 2004 Annual Report](#) (Acrobat, 2531 KB)

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http://www.wflhwa.dot.gov/edi/

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AE Procurement
Simplified Acquisition Procurement
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Procurement Sections

[Construction Procurement](#)
This section provides information on upcoming construction work, preliminary plans, advertised projects, opened bids, proposals received, and awarded contracts. Complete bid tabulations are also provided for all awarded contracts.
[Go to the Construction Procurement Home Page](#)

[Architect / Engineering Procurement](#)
This section provides consultants with information on the estimated times Western Federal Lands Highway Division (WFLHD) will begin soliciting for renewal of our Indefinite Delivery Indefinite Quantity (IDIQ) contracts for AE services.
[Go to the AE Procurement Home Page](#)

[Simplified Acquisition Procurement](#)
This section provides vendors with a listing of currently posted synopses and/or solicitations for Request for Quotes on Commercial Items or Services above the \$25,000 threshold using Simplified Acquisition Procedures (SAP). It also provides public notices for procurements between \$10,000 - \$25,000 and awarded SAP contract information.
[Go to the Simplified Acquisition Home Page](#)

Procurement Contact Information
Phone: (360) 619-7520
Fax: (360) 619-7520

[Service Contracts](#)
This section provides information on services related requirements being solicited and currently on contract.
[Go to the Service Contracts Page](#)

[Sources Sought / Request For Information](#)
This section provides industry access to any Requests for Information / Sources Sought requests from Western Federal Lands.
[Go to the Sources Sought / Request For Information Page](#)

[An Important Notice Regarding Solicitations](#)
The Federal Acquisition Regulations (FAR) Part 5.102 requires Federal agencies to make all solicitations available electronically. Paper copies of our presolicitation and solicitation documents will no longer be available...
[Read More](#)


[Western Federal Lands Special Notice: Fraud Alert](#)
Contractors are receiving fraudulent letters purporting to be issued by DOT. These fraudulent letters request that current or potential contractors register in the Central Contractor Registration System (CCR) and provide other business related information via a fax number. **DO NOT COMPLY WITH THIS REQUEST...**
[Read More](#)

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http://www.wflhwa.dot.gov/ed/construction.htm

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ABOUT WFLHD PROJECTS PROCUREMENT DESIGN RESOURCES

Location: [Home](#) > [Procurement](#) > **Other Information**

Construction Procurement

Notice: 2006 Highway Contractor / Federal Highway Winter Conference
March 30, 2006
Spokane, Washington

Limited capacity. Please make your reservation early. Click [here](#) for additional information.

Upcoming Work and Preliminary Plans
Announcements of upcoming projects in summary form (including the solicitation number, location, type of work, price range, tentative ad date and tentative bid opening date). Preliminary Plans available to aid prospective bidders in viewing project sites before snow fall (including cover sheet, typical sections, plan and profile, and other plan sheets). [View Upcoming Work and Preliminary Plans](#)

Advertised Projects
Summaries of currently advertised projects with links to related solicitation documents at FedBizOpps (including bid schedule, solicitation provisions, contract clauses, wage rates, special requirements...). [View Advertised Projects](#)

Bids Opened
This section provides summaries of opened bids showing the name of the apparent low bidder, the dollar amount of the apparent low bid, and the total number of bids received. Results may also be obtained by calling (360) 619-7773 for a recorded message. [View Bids Opened](#)

Proposals Received
This section provides the current status of proposals. Because proposals are not opened publicly like bids, summaries are not available for this type of procurement action. [View Proposals Received](#)

Awarded Contracts
After bids are carefully reviewed and all considerations are accounted for, the lowest bid is confirmed and the project is awarded accordingly.

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http://www.wfl.fhwa.dot.gov/ed/future.htm

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Upcoming Work

This section provides announcements of upcoming projects in summary form (including the solicitation number, category, location, type of work, price range, tentative ad date and tentative bid opening date).

[Alaska](#) | [Idaho](#) | [Oregon](#) | [Montana](#) | [Washington](#) | [Wyoming](#)

Alaska

- ♦ [AK PFH 44-1\(2\), Coffman Cove Road, Phase II](#)
Solicitation No: DTFH70-06-8-00002
Location: Approximately 3 km SW of the city of Coffman Cove, Alaska- Tongass National Forest, Prince of Wales Island, Alaska
Type of Work: 12.264 kilometers of grading, base, bridge, rockery walls, guardrails, and drainage.
Range: Over \$10,000,000
Tentative Ad Date: 03/22/06
Tentative Bid Opening Date: 04/21/06
Preliminary plans available online: 12/14/05 **SEALED BID- FULL & OPEN COMPETITION**

Idaho

- ♦ [ID PFH 60-1\(1\), Salmon River Road](#)
Solicitation No: DTFH70-05- R-00011
Location: In and around Riggins, Idaho- Nez Perce National Forest, Idaho County, Idaho
Type of Work: Grading, rock excavation, drainage, base, paving, structures, and utility conduit.
Range: Over \$10,000,000

Done



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https://www.wflhwa.dot.gov/ed/current.htm

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- ♦ **[ID PFH 22-1\(10\), Cascade Warm Lake Road](#)**
Solicitation No: DTFH70-06- B-00004
Location: Approximately 5 km NE of Cascade, Boise National Forest, Valley County, Idaho.
Type of Work: 38.689 km of surveying, centerline reestablishment, vertical design, clearing, curbing, resurfacing, and pavement marking.
Range: \$4,500,000 to \$6,000,000
Ad Date: 02/13/06
Amendment A001: 02/17/06
Amendment A002: 03/07/06
Amendment A003: 03/09/06
Bid Opening Date: 03/15/06 **LIMITED TO ELIGIBLE 8a FIRMS**
- ♦ **[MT RRP MELA 900\(1\), Medicine Lake Headquarters Parking Area](#)**
Solicitation No: DTFH70-06-B-00005
Location: Approximately 2 miles East of Medicine Lake, Medicine Lake National Wildlife Refuge, Sheridan.
Type of Work: 4,400 sq yards of grading, base and concrete pavement.
Range: \$500,000 to \$1,000,000
Ad Date: 2/16/06
Amendment A001: 2/24/06
Bid Opening Date: 03/21/06 (MT Division Office) **SEALED BID - FULL & OPEN COMPETITION**
- ♦ **[MT RRP CHRU 321 \(1\), Fourchette Creek Road](#)**
Solicitation No: DTFH70-06- B-00006
Location: Approximately 35 miles South of Malta, Charles M. Russell National Wildlife Refuge, Phillips County, Montana.
Type of Work: 3.300 miles of roadway reconditioning, aggregate surfacing, and erosion repair (riprap).

Done



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http://www.wflhwa.dot.gov/ed/opened.htm

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Bids Opened

This section provides summaries of opened bids showing the name of the apparent low bidder, the dollar amount of the apparent low bid, the total number of bids received, and the Engineer's actual estimate. Results may also be obtained by calling (360) 619-7773 for a recorded message.

- ♦ [MT PRA GLAC 10\(20\), Going to the Sun Road Wall Repair, Phase V](#)
Solicitation No: DTFH70-05- B-00016
Bids opened 2/14/2006
Number of Bids received 4
Apparent Low Sandry Construction, Kalispell, MT
Phone number 406.752.2419
Amount Bid \$2,469,500.00
Engineer's Estimate \$2,060,900.00

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Awarded Contracts

After bids are carefully reviewed and all considerations are accounted for, the lowest bid is confirmed and the project is awarded accordingly. This section lists the name of the project followed by the name of the low bidder and the winning bid amount.

See Bid Tab portion of our website for unit prices for all bidders.

- ♦ **02/09/2006 - OR PFH 163-1 (6), Historic Columbia River Highway Gutter Restoration**
Contract awarded to: C. A. Carey Corporation of Issaquah, WA - 425.392.6891
Award Amount: \$3,273,970.00
- Note: This contract is a result of a negotiated procurement, therefore Offer Tabs (Commonly known as Bid Tabs) and the Government Estimate is not available.
- ♦ **01/11/2006 - AK BLM (1), Yakataga Bridge Replacement**
Contract awarded to: Southeast Road Builders Inc. of Haines, AK - 907-766-2033
Award Amount: \$2,007,584.50
Engineer's Estimate: \$1,930,900.00
- ♦ **12/30/2005 - MT PRA BICA 13(1), Lovell Area Roads**
Contract Awarded to: Mountain Construction Company of Lovell, WY - 307.548.7186
Award Amount: \$4,652,486.20 (Schedule Z)
Engineer's Estimate: \$4,237,962.00

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http://www.wflhwa.dot.gov/ed/bid_tabs.htm

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Bid Tabs

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Bid tabulations show each bidder's bid amount for each pay item in a contract. They are posted as soon as the Contracting Officer certifies that a bid tab accurately reflects the bids received and publicly opened. Click on the desired state above for details.

 These documents are provided in Adobe Acrobat (PDF) format. If you don't have Acrobat installed on your computer, or if you would like to upgrade to the latest version, you can [download a free copy of Acrobat Reader](#) from Adobe.

To view a PDF document in your browser simply click on the appropriate link. To save a copy of a PDF document, click the "Save a Copy" button in the Acrobat viewer window, then save the document where you wish on your computer.

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http://www.wfl.fhwa.dot.gov/ed/bidtabmt.htm

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Montana, 2006

- [MT PRA GLAC 10\(2\), Going To The Sun Road Wall Repair, Phase V - Schedule A](#) (Updated February 15, 2006)

Montana, 2005

- [MT PRA-BICA 13\(1\), Lovell Area Roads - Schedule X \(Schedule X has been revised effective 12/13/05\)](#) (Updated January 3, 2006)
- [MT PRA-BICA 13\(1\), Lovell Area Roads - Schedule Y](#) (Updated January 3, 2006)
- [MT PRA-BICA 13\(1\), Lovell Area Roads - Schedule Z](#) (Updated January 3, 2006)
- [MT RRP MELA 900\(1\), Medicine Lake Headquarters Parking Area](#) (Updated July 13, 2005)
- [MT RRP CHRU 321\(1\), Fourchette Creek Road - Bid Schedule A](#) (Updated August 2, 2005)
- [MT PFH 73-1\(5\), Pioneer Mountains Scenic Byway](#) (Updated August 26, 2005)
- [MT OMAD 18\(38\), Minuteman Missile Base Roads](#) (Updated June 22, 2005)

Montana, 2004

- [MT OMAD 18\(37\), Minuteman Missile Base Roads](#) (Updated January 4, 2006)

Montana, 2003

- [MT PFH 59-1\(1\), Beartooth Highway](#) (Updated September 16, 2004)
- [MT PRA CLAC 400\(1\), Polson Bridge](#) (Updated September 16, 2004)

http://www.wfl.fhwa.dot.gov/ed/Bid_Tabs_GTSRV.pdf



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http://www.wflhwa.dot.gov/ed/bid_history.htm

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Bid History

The Bid History database application shows the pay item bid amounts of past projects and contains information in SI (Metric) units. The program is provided for download below.

Note: You will need to unzip the files:

- [Bid History Database Application](#) (Zipped, 1.3 MB)
- [FoxPro 3.0 Runtime Files](#) (Zipped, 4.6 MB)

For first time users only:

1. Download the Bid History Database and FoxPro 3.0 runtime files to your local drive.
2. Unzip runtime.zip file and run SETUP.EXE.
3. Unzip bid_hist.zip file.
4. After decompression, you can delete both files.
5. To start the program, double-click on "browhist.exe".

For data update:

1. Download the Bid History Database.
2. Double-click the file to decompress the contents.
3. After decompression, you can delete the bid_hist.zip file.
4. To start the program, double-click on "browhist.exe"

If you have any questions, please call (360) 619 - 7520 to reach a representative in the PS&E Section.

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- [Standard Specifications for Construction of Roads and Bridges on Federal Highway Projects](#)

Federal Lands Highway Offices

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- [Eastern Federal Lands Highway Division \(Sterling, VA\)](#)